

Board of Directors Report to the AGM

November 17, 2017

Highlights of the last year

Gaming grant:

This year Exceleration put in its annual application for a GC Ministry of Finance Gaming Grant. With Tim providing the financials and Anne's editorial prowess we were able to navigate the electronic submission form successfully for the third year in a row. Exceleration is very fortunate to again receive \$29,000 which goes a long way to paying many of Exceleration's operating expenses.

Finances - Tim will review the Profit vs Loss, AR, AP and Balance Sheet as of August 31st 2017 or the end of last fiscal year circulated with the notice and this report as a separate agenda item. These are unaudited statements as we are not required to do an audit by the Societies Act nor by the Gaming Branch so we save the thousands of dollars such an audit would cost every year.

Summer Tri-it Tri - This was, as always, a successful event on the last weekend in June 2017. Over 380 kids registered - our largest turnout ever. The race went very smoothly thanks to our many volunteers and wonderful coaching staff. The Tri-it Tri is an important community event.

It was revenue neutral (has been a money maker in the past) due to unexpected increases in city fees. The board is considering increasing the race fees if we can't mitigate the additional city expenses

Next year's Tri-it Tri will be held Sunday June 24, 2018, with registration capped at 500 participants. Please register early. (continued on next page)

North Shore Triathlon Fundraiser - A record turn-out of volunteers made quick and fun work of the annual volunteer sandwich-making and lunch bag packing, with many ingredients being provided by donations also secured by Exceleration volunteers. Exceleration annually provides the volunteers of the North Shore Tri with lunches as well as running a concession stand with many Exceleration-made home baked goodies. This year's sale of baked goods raised just over \$500. In addition, the North Shore Triathlon donated \$1000 to Exceleration as thanks for our work.

Registration - The club ensures that all youth members and Board members are registered with Tri BC annually. This is mandatory as it affects our insurance. It also allows all children to participate in triathlon races. Process: The pool supplies us with registration lists and copies of the pool waivers forms (these have essentially replaced the Tri BC forms we used to distribute). Adults who wish to race must register themselves directly with Tri BC.

Session Fees - The session fees were increased this year due to increasing costs. With the raising of the minimum wage our rates of reimbursement for our coach contractors had to increase as well. The pool costs increase every year in January. Our session fees are

Group	Fall 2017 (12/14 wks)	Winter 2018 (10 wks)	Spring 2018 (9 wks)
Ad.Tri & KOS	\$192	\$160	\$144
YOS & Youth	\$266*	\$190	\$171

*YOS/Youth goes 2 weeks longer than Ad.Tri/KOS. We also provide 20% off for siblings, and 50% for 2nd & 3rd practices (4th and more are free).

Summer Camps - Camp were expanded to 4 weeks this year and still most weeks had full registration by the middle of June prior to any of the camps being held. There were over 20 kids in each week of the camp. Camps made a net Profit of \$6456.30. The camps meet multiple objectives for the club. They earn some additional revenue for the club to offset other expenses. They provide very positive camp and learning experiences for children, many of who are already club members. They also provide both paid and volunteer work experience and leadership opportunities for our older club members and coaches. A total 'Win-Win' for all involved.

Overall program size and registration:

Registration numbers in 2016-17 were: **217** in fall, 137 in winter, and **212** in spring.

Total club membership over 2016-17 included over **375** unique individuals over the year including coaches as well as all summer, fall, winter, intersession and spring registrants.

Below is the summary of unique members by group for the last 4 years.

Age Group	2012-13	2013-14	2014-15	2015-2016	2016-2017
Adventure Tri (age 4 to 7)	113	94	92	88	93
Kids of Steel (8-11)	126	89	119	130	148
Youth of Steel (11 -14)	19	80	37	55	60
Youth (13-19)	12	30	25	37	22
Total Age 4-19	270	293	296	310	323
Adult Members*	37	37	23	14	19
Coaches	24	25	23	26	33
Total Active Members	331	355	346	350	375

*Note: in 2015-2016 the adult program was combined with CMS coaching. We do not track nor record adults that directly register with CMS coaching. These number represent only members that registered with Excelleration.

Running a program of this size is a full-time job. As a result, staffing is the largest component of our budget. The size of the program is limited by the pool space available. We are not looking to expand at this point in time; instead we are focusing on establishing solid policies and processes to manage a big, lively club.

VanSplash - As many have heard the Parks Board has a report out about the future of aquatics in the city of Vancouver. Changes in aquatic facilities could have an impact on Excelleration. The Board is forming a committee to monitor these changes mitigate their impact on Excelleration.