

## Board of Directors Report to the AGM

November 25, 2016

### *Highlights of the last year*

#### **Gaming grant:**

This year Excleration put in its annual application for a GC Ministry of Finance Gaming Grant. With Dick for providing the financials and Shazmin's editorial prowess we were able to navigate the electronic submission form successfully for the second year in a row. Excleration is very fortunate to again receive \$29,000 which goes a long way to paying many of Excleration's operating expenses.

**Finances** - Dick will review the Profit vs Loss, AR, AP and Balance Sheet as of August 31<sup>st</sup> 2016 or the end of last fiscal year circulated with the notice and this report as a separate agenda item. These are unaudited statements as we are not required to do an audit by the Societies Act nor by the Gaming Branch so we save the thousands of dollars such an audit would cost every year.

Please note a significant change in our reporting to the membership. We now show the 20% fee the pool collects on both our revenue and expense sides of the ledger so that all members can clearly see how much Hastings Community Centre benefits from our activity. Additionally it gives all of us a much more complete picture of the total revenue realised as well as the cost of operations and how our fees are used. Finally in various sections of this overall report from the board to the membership there are sections which highlight various expenses and net proceeds for specific activities of the club including summer camps and the Tri- It -Tri annual event.

**Summer Tri-it Tri** - This was, as always, a successful event on the last weekend in June 2016. Over 380 kids registered - our largest turnout ever. The race went very smoothly thanks to our many volunteers and wonderful coaching staff. The Tri-it Tri is an important community event and is also becoming an important fund raising event for the club. Including the concession stand, Excleration gross revenue was \$14,788.56 with expenses of \$11,491.47 for a Net Profit of \$3297.09. Next year's Tri-it Tri will be held Sunday June 25, 2017, with registration capped at 500 participants. Please register early. We will be forming a race committee help deal with the increasing numbers and hope that everyone can participate. ....

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**North Shore Triathlon Fundraiser** - A record turn-out of volunteers made quick and fun work of the annual volunteer sandwich-making and lunch bag packing, with many ingredients being provided by donations also secured by Excleration volunteers. Excleration annually provides the volunteers of the North Shore Tri with lunches as well as running a concession stand with many Excleration-made home baked goodies. This year's sale of baked goods raised \$457.40. In addition, the North Shore Triathlon donated \$1000 to Excleration as thanks for our work.

**Registration** - The club ensures that all youth members and Board members are registered with Tri BC annually. This is mandatory as it affects our insurance. It also allows all children to participate in triathlon races. Process: The pool supplies us with registration lists and copies of the pool waivers forms (these have essentially replaced the Tri BC forms we used to distribute). Adults who wish to race must register themselves directly with Tri BC.

**Session Fees** - Given our reality strong financial showing last fiscal years the board voted to hold the fees for this year at last year's rate. The current base is \$15.00 for AT and YOS, \$17.50 for YOS and \$20.00 for youth and adult Yoga

**Summer Camps** - Financially these were a great success as we basically reached full registration by the middle of June prior to any of the camps being held. There were over 25 kids in each week of the camp. Gross revenue after the pools 20% were \$14,192.80 and expenses were \$11,422.82 for a net Profit of \$2,769.98. The camps meet multiple objectives for the club. They earn some additional revenue for the club to offset other expenses. They provide very positive camp and learning experiences for children, many of who are already club members. They also provide both paid and volunteer work experience and leadership opportunities for our older club members and coaches. A total 'Win-Win' for all involved.

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**Overall program size and registration:**

Registration numbers in 2015-16 were: **XX** in fall, **XX** in winter, and **XX** in spring 2016.

Total club membership over 2015-16 included over **350** unique individuals over the year including coaches as well as all summer, fall, winter, intersession and spring registrants. Below is the summary of unique members by group for the last 4 years.

Age Group	2012-13	2013-14	2014-15 (spring #'s)	2015-2016
Adventure Tri (age 4 to 7)	113	94	92	88
Kids of Steel (8-11)	126	89	119	130
Youth of Steel (11 -14)	19	80	37	55
Youth (13-19)	12	30	25	37
Total Age 4-19	270	293	296	310
Adult Members	37	37	23	14
Coaches	24	25	23	26
<b>Total Active Members</b>	<b>331</b>	<b>355</b>	<b>346</b>	<b>350</b>

Registration headcount as of Oct 5, 2015 for fall 2015 was X AT, X KOS, X YOS, X Youth and X adults for a total of XXX.

Running a program of this size is a full-time job. As a result, staffing is the largest component of our budget. The size of the program is limited by the pool space available. We are not looking to expand at this point in time; instead we are focussing on establishing solid policies and processes to manage a big, lively club.